

# The LPO Revolution

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The industry's investment in tight security seems to be paying off. Bruce Masterson, COO of American Marketing & Publishing, who has used the services of QuisLex for several years, says he has no concerns. "I would dare say that I feel better about having [my confidential data] there than at some US law firms," Masterson explains, adding that Indian companies like QuisLex have gone to the trouble of instituting tight security rules that some western firms may simply take for granted.

"It's natural for clients to feel a bit apprehensive," says QuisLex CEO Ram Vasudevan, "but usually they get over it pretty quickly."

It's natural for clients to feel a bit apprehensive

Ram Vasudevan  
CEO  
QuisLex



QuisLex CEO Ram Vasudevan agrees: "we're not trying to replace the lawyers."

**QuisLex**  
"Anything Law"



## Client Portfolio

Fortune 500 corporations, Am Law 10 law firms, global financial institutions and investment banks, market leaders in industries such as technology, financial services, publishing, manufacturing and insurance



## About Us

Headquartered in New York, QuisLex is a premier offshore legal services provider and functions as the virtual, yet highly economical, extension of clients' legal teams in the following areas:

- Litigation Services (relevancy/privilege analysis, creation of privilege logs, confidentiality and trade secret redactions)
- Antitrust
- Mergers & Acquisitions (pre and post merger diligence)
- Contract Analysis & Management
- Contract Drafting & Negotiation
- Real Estate
- Legal Research
- Estate Planning

## Advantage QuisLex

- Significant (greater than 75%) cost savings with high quality and security
- Senior execution team with attorneys from Skadden Arps, Shearman & Sterling, Sidley Austin and Fortune 500 corporations with more than 30 years of relevant cumulative experience
- Over 160 permanent, trained legal resources in India
- Our execution centre is in a Class A building in India with more than 130 audited, internationally accepted security controls
- "Redundant everything" physical and network infrastructure with sophisticated, certified intrusion and extrusion protections
- Six sigma based ISO 9001:2000 Quality Management System and ISO/IEC 27001:2005 security processes developed with KPMG and certified by Det Norske Veritas
- EU Safe Harbor certified

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